

# Authentic Influencing



## The Must Do/Know For Business Today

### Why?

This effective programme gives you the **skills and knowledge** to:

- **Identify** and utilise motivation strategies
- **Gain** and maintain strong and sincere connections
- **Use** influential language within conversations, e-mails & reports
- **Increase** control in gaining resourceful results
- **Develop** credibility and trust
- **Utilise** and influence 'State of Mind' with integrity
- **Create** tailored strategies for influencing
- **Plus** so much more!

*"There is no quick-trick to influencing; no 'single' skill. Influencing is a process, a strategy to secure lasting commitment by using the many talents already available to you. "* J.Quinn

This programme has been specifically designed for:

### Who?

- **Multi-Level Managers**
- **Business Analysts**
- **Existing/Emerging Leaders**
- **Consultants**

### How?

**When:** 13<sup>th</sup> & 14<sup>th</sup> October    **Where:** Auckland City  
**Time:** 8:30am-4:30pm    **Full Price:** \$967\*<sub>+GST</sub>

*\*Register before 1<sup>st</sup> October and pay only \$820 <sub>+GST</sub>*  
*NZATD, IIBA, HRINZ, NSANZ members receive another 10% off*

**CALL - 0800 673 676 – Bring 2 guests and you come ½ price**



**REGISTER NOW – Call us today for a chat!**  
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**[www.openroadnlp.com](http://www.openroadnlp.com)**